

Workshop - Updated for 2019

Section51 have rewritten our very popular grants and funding workshop with new material across 4 sessions based on 10 years as a grants and funding consultancy.

The workshop is targeted for council staff who would like to understand grants and funding opportunities post the 2019 Federal and recent State Elections. This includes those preparing for Building Better Regions Fund Round 4 due to open in late 2019.

The workshop is presented by Colin Steele, Managing Director of Section51. Prior to establishing Section51, Colin worked for 10 years in local government, 11 in State Government and 10 years in designing, assessing, managing and evaluating grant programs for the Australian Government. Section51 successful application dollar value is in the hundreds of millions.

We travel to you, anywhere in Australia. The price is \$3,900 per workshop, plus return flights from Canberra. Each workshop includes our new and rewritten workbook, used throughout the day, which is much valued as a reference tool.

Consider the benefits of hosting.

Most of our workshops are run on a hosted basis by council, who invite participants from nearby councils and NGO's charging per head. This allows council to recoup much of the workshop cost whilst enhancing local networks.

The workshop is in 4 parts:

- **Part 1:** We unravel the policy context of both the Australian and State Governments, where the money is and the type of projects they would like to fund. Grants in 2019 are like an iceberg, with most of the critical policy details you need to know hidden under the surface.
- **Part 2:** We work our way through the application process for BBRF4, due to open late in 2019. We know where the focus will be post- election. We explore every aspect of drafting your BBRF4 application and other Federal and State Grants, including real examples from our successful applications.
- **Part 3:** We show how to prove your story. Regardless of politics, the public servants want the proof behind what you say in the application. We use real examples of evidence and proof and how it can be prepared and presented for your BBRF and other applications.
- **Part 4:** Almost every grant program now says, 'Your past performance on delivery will be considered in the assessment'. This includes providing the best possible milestone and final reports for use in future applications. We show how to make your project and council look great so that the funding providers want to give you more money.

Section51

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